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Vice President of Sales/Marketing 110106

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Posted on March 3rd, 2011

Written by Ronald Toke

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Vice President of Sales/Marketing

Location: Ohio

Salary: 90-110k/yr with Bonus

Job ID: 110106

An industrial manufacturer located in Northeastern, OH, is seeking a VP of Marketing/Sales who must have strong strategic marketing experience, a BSEE degree is highly preferred, must have strong knowledge of sensors, instrumentation and the Process Industries. Current title should be either Director or VP of Sales/Marketing and be currently employed. This position could lead to the company presidency in 5 or 6 years.

Requirements:

The ideal candidate will have approximately 20 years of experience selling industrial equipment and instrumentation to a multiplicity of markets such as: gas, oil, chemical, petrochemical, mining, utilities, power generation, etc.. The ideal candidate must not have worked for more than three companies, and **must be currently employed**. Must be willing to travel 50% of the time. Must have experience managing reps and distributors and sold to O.E.M's and through their travels direct many marketing activities for many markets and applications. A BS in engineering is required with a BS in electrical engineering preferred.

Salary/Benefits:

Pay is 90-110k per year with a bonus opportunity and excellent benefits.



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