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Medical Sales Representative

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Job Snapshot

| | |
|---------------------|--|
| Location: | Toledo, OH 43601 |
| Base Pay: | \$200,000 - \$300,000 /Year |
| Other Pay: | Full benefits package, all expenses, 401K, car allowance |
| Employee Type: | Full-Time |
| Industry: | Healthcare - Health Services Medical Equipment |
| Manages Others: | No |
| Job Type: | Health Care Sales |
| Education: | 4 Year Degree |
| Experience: | At least 5 year(s) |
| Travel: | Negligible |
| Relocation Covered: | No |
| Post Date: | 4/2/2011 |

Contact Information

| | |
|----------|-------------------|
| Contact: | Tiffany |
| Ref ID: | TH-MedTron-Toledo |

Description

MEDICAL SALES REPRESENTATIVE

An innovative and progressive **Medical Device/Capital Equipment** company is seeking an energetic, self-motivated, assertive "sales superstar" to sell medical devices/capital equipment in and around the Toledo, Ohio. **Total Compensation = \$200-300K 1st year. Top Reps Earning upwards of \$400K(+)**plus. They provide car allowance, all expenses covered, and full benefits. Numerous opportunities for growth! Please submit resume in a WORD.DOC format for immediate consideration!

Requirements

The Ideal Candidate should meet the following requirements:

- A four (4) year degree.
- **Must be currently employed.**
- 5+ years successful hospital medical sales experience.
- Capital equipment experience is REQUIRED!
- A clinical background selling into Critical Care, ICU and/or Neurology a HUGE PLUS!
- Must possess a proven, documented track record of success, including Top 10% Rankings within the sales force, Multiple Over Quota Percentages, etc. distinguishing yourself from others.
- The desire and determination to be the BEST with income expectations of \$250K+!
- Leadership skills with the ability to communicate effectively and efficiently. Major Hospital relationships a PLUS!



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