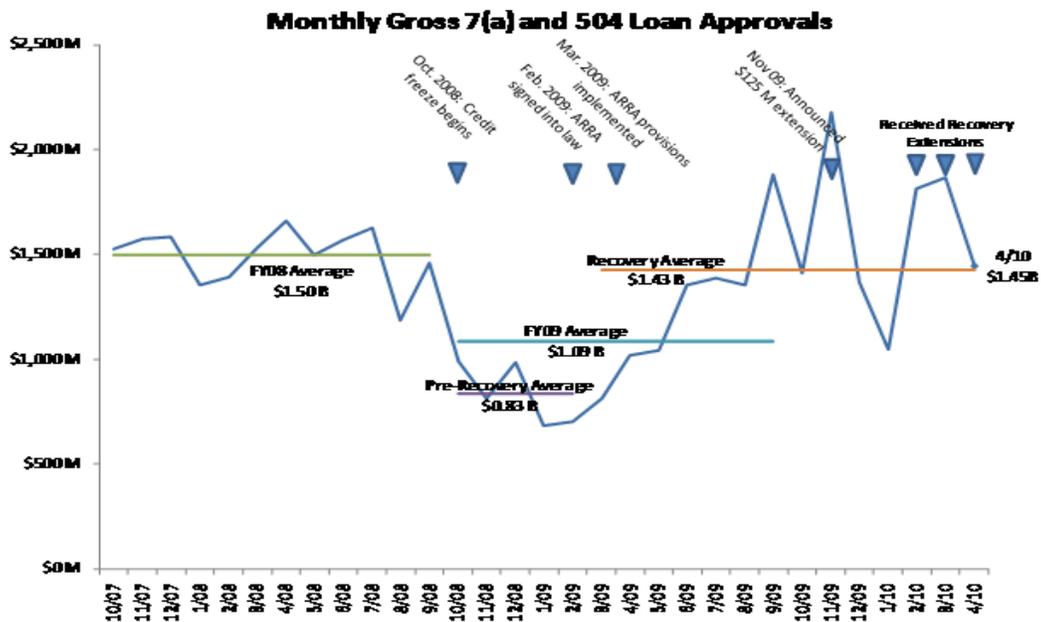


Nationwide Loan Approvals Pre-Recovery Act and Post-Recovery Act



National Data

From October 2008-February 2009 – before passage of the American Recovery and Reinvestment Act – the monthly average for SBA 7(a) and 504 loans was **\$0.83 billion**.

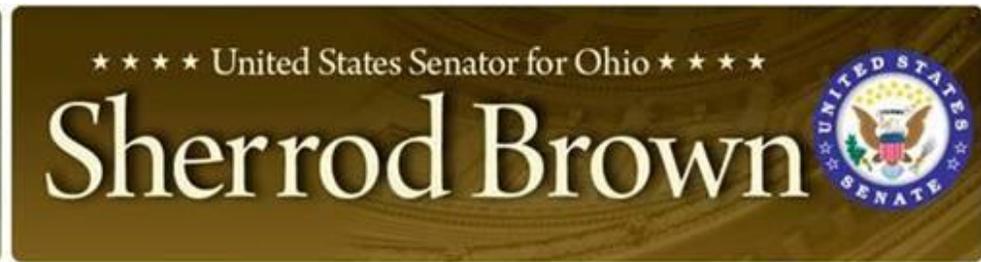
From March 2009-April 2010 – after passage of the American Recovery and Reinvestment Act – the monthly average for SBA 7(a) and 504 loans was **\$1.43 billion**.

Ohio Data

From the 1st week of April, 2010 through the week ending May 28, 2010, the SBA was providing loans with the ARRA provisions (90% guarantee and fee waiver), the SBA Cleveland and Columbus districts combined averaged **50.8 loans per week**.

Since the SBA ARRA provisions expired on May 31st, the Cleveland and Columbus districts combined have averaged **31.5 loans per week**.

**Information Courtesy of the Small Business Administration*



The SBA received \$730 million in the American Recovery and Reinvestment Act (ARRA) to help unlock the small business lending market and get capital flowing again to America's small businesses. Due to the success of these programs, the SBA has received an additional \$305 million to continue some ARRA programs through May.

SBA Recovery Efforts Impact to Date:

- SBA Has Supported more than \$28 Billion in Recovery Loans to Small Businesses:** As of June 11, SBA has supported more than \$29 billion in small business lending¹ with the approval of \$21.7 billion² in Recovery loans since Feb. 17. From Feb. 17, 2009 to June 11, 2010, weekly SBA loan dollar volumes rose more than 90 percent in the 7(a) and 504 programs, compared to the weekly average before passage³
- More Lenders Making Loans:** From Feb. 17, 2009 to June 11, 2010, more than 1,354 lenders who had not made a loan since at least 2007 made a 7(a) loan. .
- Broad Support to Businesses:** A significant share of Recovery loans have gone to rural (24 percent), minority-owned (20 percent), women-owned (18 percent), and veteran-owned (8 percent) businesses⁴
- Secondary Markets Uptick with 7(a) Loans:** After months of reduced activity and lower premiums, the SBA 7(a) secondary market is picking up and premiums are beginning to recover. From June to May, the average monthly loan volume settled from lenders to broker-dealers in the 7(a) secondary market has been \$330 million, providing lenders with additional liquidity to increase lending. .
- ARC Loans Helping Small Businesses:** As of June 11, SBA has approved 7,776 ARC loans totaling over \$251.7 million by 1,258 lenders to help small businesses make it through this tough economy.

SBA Recovery Programs:

To date, SBA has implemented programs for all of the \$730 million in SBA Recovery Act funding and an additional \$305 million provided in December, February, March, and April for the agency's lending programs, including:

- Eliminating and reducing fees** for borrowers on 7(a) loans and for borrowers and lenders on 504 loans.
- Raising to 90 percent the guarantee on 7(a) loans** from 75 or 85 percent depending on the size of loan.
- Doubling the surety bond guarantee** from \$2 million to \$5 million, providing small businesses with another tool to help them compete for federal construction and service contracts.
- Assisting struggling small businesses with the new ARC loan program**, which provides no-interest, deferred repayment loans of up to \$35,000 to viable businesses to help them make debt payments.
- Providing refinancing opportunities** for certain eligible loans into SBA-backed 504 loans for expansion and job creation.
- Expanding access to investment capital** for small businesses by increasing funding levels for SBA-licensed Small Business Investment Companies.
- Taking steps to ensure the stability** of the secondary market for SBA loans.

The SBA has also implemented two new programs that complement the ARRA measures and increase access to capital for small businesses by:

- Expanding 7(a) loan eligibility to more than 70,000 small businesses** through a temporary alternate size standard.
- Offering inventory financing** for eligible auto, RV, boat and other dealerships under the new Dealer Floor Plan Financing pilot program.