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Conducting Business with the Department of Homeland Security

Are you looking to sell your product to the Department of Homeland Security? The information provided here will help you get started and help ensure that you have a fair opportunity to compete and be selected for Department of Homeland Security contracts. For more detailed information, please visit: http://www.dhs.gov/xopnbiz/opportunities/gc_1228921428874.shtm

How do I get started?

REGISTER YOUR BUSINESS

1. Obtain a DUNS Number:

<http://fedgov.dnb.com/webform/displayHomePage.do;jsessionid=81407B1F03F2BDB123DD47D19158B75F>

2. Register with Central Contractor Registration (CCR):

<https://www.bpn.gov/ccr/default.aspx>

3. Visit the business partner network: <http://www.bpn.gov/>

Hints and Tips

- Electronic marketing is recommended over making cold calls to the specialists:

http://www.dhs.gov/xopnbiz/smallbusiness/gc_1162481126965.shtm

- Work with large business contractors who are interested in subcontracting with small businesses:

http://www.dhs.gov/xopnbiz/smallbusiness/gc_1192641073262.shtm

SMALL BUSINESS CONTACTS

The links below include information on specific programs and agencies within DHS, as well as contact information for specialists that can provide advice to small business owners on individual procurement opportunities and how to do business with them.

DHS Headquarters Office of Procurement Operations

<http://www.dhs.gov/xopnbiz/index.shtm>

Customs and Border Protection

<http://www.cbp.gov/>

Federal Law Enforcement Training Center

<http://www.fletc.gov/about-fletc/>

Immigration and Customs Enforcement

http://www.ice.gov/partners/procurement_index.htm

Transportation Security Administration

http://www.tsa.gov/what_we_do/index.shtm

Federal Emergency Management Agency

http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

United States Secret Service

<http://www.secretservice.gov/>

United States Coast Guard

<http://www.uscg.mil/acquisition/>

Small Business Innovative Research Program

<http://www.sbir.dhs.gov>

Additional Assistance and Resources

Mentor-Protégé Program: Designed to motivate and encourage large business prime contractor firms to provide mutually beneficial developmental assistance to small businesses. Learn more at: http://www.dhs.gov/xopnbiz/smallbusiness/editorial_0716.shtm

Grant Services: Learn more about the Department of Homeland Security's grant opportunities for business owners at: <http://www.dhs.gov/xopnbiz/grants/>

Small Businesses: The U.S. Small Business Administration is responsible for the management and oversight of small business procurement across the federal government. There is additional support for small or minority-owned businesses. For more information, visit: <http://www.sba.gov/contractingopportunities/owners/>