

United States Senate

WASHINGTON, DC 20510

September 21, 2011

Mr. Stefan Jacoby
President & CEO
Volvo Car Corporation
405 31 Goteborg
Sweden

Dear Mr. Jacoby:

In light of your statements made last week at the Frankfurt Auto Show, I write in strong support of Volvo's plans to increase sourcing of American auto parts and to possibly build an auto plant in the United States. As Volvo moves forward with its strategic planning, I urge you to consider the tremendous assets offered by the State of Ohio. I believe that there would be no better place for Volvo to manufacture cars than in Ohio.

Ohio has long been a leader in the automotive industry. Ohio workers have a rich and proud history of producing automobiles in a productive, efficient, and highly skilled manner. As a result, automakers have been making unprecedented investments in the state including:

- General Motors' recently re-tooled Lordstown facility which manufactures the best-selling car in America, the Chevrolet Cruze;
- Chrysler Group LLC's expanded production at its Toledo Assembly Plant and plans to invest over \$365 million dollars in that facility, creating more than 1,100 jobs;
- Chrysler Group LLC's announced \$72 million in investments at its Toledo Machining Plant; and
- Honda Motor Company's investment of more than \$355 million in upgrades at its four Ohio facilities.

These are just a few of the investments made in Ohio by auto manufacturers.

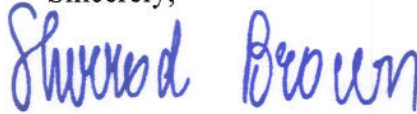
Additionally, Ohio's automotive supplier base is one of the strongest in North America. Our suppliers know how to meet the demands of the continuously changing industry and have played a critical role in making our state a leader in automotive production. There is no doubt that if Volvo opened a plant in Ohio, it would have the strong support it needs from Ohio's supplier base. Enclosed is a 2011 report by the Ohio Department of Development which highlights Ohio's strong automotive strengths.

Finally, Ohio's most important resource is its workforce. Our people work hard and they work well. Blessed with an outstanding educational system, our schools provide workers with the technical skills necessary to compete in a global marketplace. By locating in Ohio, Volvo would be able to utilize our state's innovative community colleges and world-class research universities and institutions.

I invite you – and your site selection team – to visit Ohio and meet with our state's leaders government, business, academia and the automotive sector. I would be happy to show you our great state and help facilitate meetings and tours that would enable the Volvo team learn more about Ohio's proud automotive history, its most recent automotive accomplishments, and its future goals. As United States Senator, I am prepared to work with the entire congressional delegation and the state's leaders to help make any visit by the Volvo team as productive and successful as possible.

Please do not hesitate to call on me if I can be of assistance. I stand ready to help you flourish in Ohio.

Sincerely,

A handwritten signature in blue ink that reads "Sherrod Brown". The signature is written in a cursive, flowing style.

Sherrod Brown
United States Senator